

Trade SWAp Road Map 2014-2018

Development Impacts, Strategic Outcomes, and Short and Medium Term Indicative Actions

With Key Performance Indicators





Phnom Penh, January 2014

Acronyms

AfT	Aid for Trade
AFSIS	ASEAN Food Security Information System
AFTEX	ASEAN Federation of Textile Industries
AIDSP	Agro-Industry Development Strategic Plan
ARASFF	ASEAN Rapid Alert System for Food and Feed
ASEAN	Association of South East Asian Nations
ATIGA	ASEAN Trade in Goods Agreement
BFC	Better Factories Cambodia
CAMFEBA	Cambodian Federation of Employers and Business Associations
CARDI	Cambodia Agriculture Research & Development Institute
CBA	Collective Bargaining Agreement
CCIC	China Certificate and Inspection Group, Cambodia
CDC	Council for the Development of Cambodia
CEDEP	Cambodia Export Development and Expansion Program
CIS	Confederation of Independent States
CLV	Cambodia Laos Vietnam
CO	Certificate of Origin
CoM	Council of Ministers
CSF	Classical swine fever
CTIS	Cambodia Trade Integration Strategy
DAC	Development Assistance Committee
DAHP	Department of Animal Health and Protection
DFQF	Duty-Free Quota-Free
DICO	Department of International Cooperation
DP	Development Partner
DTIS	Diagnostic Trade Integration Study
EBA	Everything-but-Arms
EDC	Electricité du Cambodge
FDI	Foreign Direct Investment
FiA	Fisheries Administration
FMD	Foot and mouth disease
FOCC	Footwear & Garment Order Center of Cambodia
FSCC	Food Safety System Certification

GCC	Gulf Countries Council
GDA	General Directorate of Agriculture
GDCE	General Department of Customs and Excise
GDP	Gross Domestic Product
GHP	Good Health Practice
GMAC	Garment Manufacturers Association of Cambodia
GMP	Good Manufacturing Practice
G-PSF	Government-Private Sector Forum
GSP	General System of Preference
INFOSAN	International Food Safety Authorities Network
HACCP	Hazard Analysis and Critical Control Points
IP	Intellectual Property
IPPC	International Plant Protection Convention
IPM	Integrated Pest Management
IPR	Intellectual Property Right
ISC	Institute of Standards Cambodia
ISO	International Standards Organization
LDC	Least Developed Country
MAFF	Ministry of Agriculture, Forestry and Fisheries
MARD	Ministry of Agricultural and Rural Development
MEF	Ministry of Economy and Finance
MICE	Meetings, Incentives, Conventions & Exhibitions
MoC	Ministry of Commerce
MoCFA	Ministry of Culture & Fine Arts
MoEYS	Ministry of Education, Youth and Sports
MoFA	Ministry of Foreign Affairs
МоН	Ministry of Health
MoI	Ministry of the Interior
MoIH	Ministry of Industry and Handicrafts
MoPWT	Ministry of Public Works and Transport
MoT	Ministry of Tourism
MoU	Memorandum of Understanding
MoWA	Ministry of Women Affairs
NCIPR	National Committee on Intellectual Property Rights
NEA	National Employment Agency

NGO	Non-Governmental Organization
NIS	National Institute of Statistics
NSW	National Single Window
NTM	Non-Tariff Measure
OECD	Organization for Economic Cooperation and Development
OIE	Office International de l'Epizootie
PPP	Public-Private Partnership
PRC	People's Republic of China
PRRS	Porcine reproductive and respiratory syndrome
PSD	Private Sector Development
RACA	Royal Academy of Culinary Arts
RCEP	Regional Comprehensive Economic Partnership
RDB	Rural Development Bank
RGC	Royal Government of Cambodia
RO	Rules of Origin
RoI	Return on Investment
RSA	Royal School of Administration
RRIC	Rubber Research Institute of Cambodia
RUA	Royal University of Agriculture
SEZ	Special Economic Zone
SNEC	Supreme National Economic Council
SPS	Sanitary and Phytosanitary
S-SC	Sub-Steering Committee
TA	Technical Assistance
TBT	Technical Barrier to Trade
Trade SWAp	Trade Sector-Wide Approach
TEU	Twenty-Foot Equivalent Unit
TRTA	Trade Related Technical Assistance
TTRI	Trade Training and Research Institute
TVET	Technical Vocational Education and Training
TWG	Technical Working Group
VAT	Value Added Tax
WG	Working Group
WTO	World Trade Organization

Development Impacts/Goals	Development Impacts/Goals Key Performance Indicators		
Outcomes, Indicative Actions	Baseline	2016 or 2018 Target	Responsible Parties
	Trade SWAp Developme	nt Impacts/Goals	
Trade SWAp Goal 1: Improved competitiveness contributes to reduce poverty through better and new jobs	During 2005-13 Cambodia narrowed its distance to the best performing country for all indicators combined in <i>Doing Business</i> by 11.1%. Cambodia 2013 ranking was 133 out of 185 countries	Cambodia narrows its distance to the best performing country for all indicators combined by an additional 10% by 2018	n.a.
Trade SWAp Goal 2: Significant increase in the contribution of the trade sector to	13% yearly average growth of exports of goods and services during 2007-11	11% yearly average growth of goods and services exports during 2014-2018	n.a.
GDP and deepening diversification of Cambodia's export base	Garments and tourism represent 80% of total recorded goods and service exports in 2011	Garments and tourism represent 60% or less of total recorded goods and service exports in 2018	n.a.
Trade SWAp Goal 3: Strengthened capacity of RGC to formulate and implement trade policies and strategies	1 sector policy focusing on exports in 2013 (for Rice)	4 additional sector policies focusing on export by 2018	n.a.
Trade SWAp Goal 4: Responsiveness of RGC to Private Sector needs increases as a result of better dialogue	CDC approved \$35.5 billion worth of investment projects between 2007-2011	Investment projects approved by CDC doubles to \$70 billion (or more) between 2014-2018	n.a.
Trade SWAp Goal 5: Improved planning, implementation, and monitoring capacity of RGC through implementing Trade SWAp	14 of the 20 Outcomes in Trade SWAp 2014-2018 receive TA support as of 2013. Of the 14 outcomes with TA, only 10 have one TA or more monitored through Trade SWAp of which 3 have 2 or more TAs monitored (TRTA matrix)	At least 16 of the 20 Outcomes receive TA support and have at least one TA monitored through Trade SWAp. Of the 16 outcomes, at least 10 have 2 or more TAs monitored through Trade SWAp	n.a.

n.a. = not applicable

Trade SWAp Strategic Outcomes and Indicative Actions by Pillar

Pillar 1: Increasing the Competitiveness of Cambodian Exporters in World Markets Through a Strengthened Export Business Environment

Outcome 1: Trade Policy Reform and Market Access Negotiations					
Outcome 1: Trade Policy Reform	84 Actions identified in the RGC's	75% of the 84 Actions listed in	MoC, Line Ministries		
and Trade Negotiations	Work Program on WTO Obligations	RGC's Work Program have been	responsible for individual		
Cambodia meets its trade legal reform	and Related Issues 2012-2015	fully completed by 2016	legal or institutional		
obligations under WTO and ASEAN;			actions		
strengthens its access to markets	RCEP Rules of Origins need to be	The RCEP rules of origin allow for	MEF, MoC, Line		
through trade negotiations; enhances	negotiated	cumulation across all its members by	Ministries		
the transparency of its trade rules and		2018			
laws					
Short-Term Actions: 2014-20	16				
Indicative Action 1:	ROs in EBA and Canada's DFQF	Cambodia negotiates with EU and	MEF, MoC (immediate		
Favorable Rules of Origin remain in	are favorable but countries	Canada to ensure that graduation of	Action to be taken)		
place under EU's EBA and Canada's	graduating from GSP programs can	individual countries from GSP			
DFQF	no longer be used for cumulation	programs does not affect			
		Cambodia's cumulation for ROs			
7 7 1 1 1 1 2	N. 1.6. 2012	purpose	N. C. VED. C. V.		
Indicative Action 2:	No draft in 2013	Law approved by Parliament and	MoC, MEF, CoM		
Draft and promulgate Legal Text on		signed into Law by 2016			
Rules of Origins	Draft text exists in 2013	Law aggregated by Davidson and	MaC CaM		
Indicative Action 3:	Drait text exists in 2013	Law approved by Parliament and	MoC, CoM,		
Finalize and promulgate Law on Trade Remedies		signed into Law by 2016			
Indicative Action 4:	Draft text exists in 2013	Law approved by Darliament and	CDC, CoM,		
Finalize and promulgate Law on SEZs	Dian text exists III 2013	Law approved by Parliament and signed into Law by 2016	CDC, COIVI,		
Indicative Action 5:	Draft amended law exist in 2013	Law approved by Parliament and	CDC, CoM		
Finalize and promulgate revised	Diant amended law exist in 2013	signed into Law by 2016	CDC, COIVI		
Investment Law		Signed into Law by 2010			
m vestment Law					

Indicative Action 6: Finalize and promulgate Law on Competition	Early draft exists as of 2013	Law approved by Parliament and signed into Law by 2016	MoC, CoM
Indicative Action 7: Amend legislation on Standards to make it WTO-compliant (same as Outcome 4, ST Action 9)	Law on Standards not WTO-compliant.	Laws on standards has been amended and is WTO-compliant by 2016	MoIH, CoM
Indicative Action 8: Trade rules and regulations (including tariffs) are freely available online	No website with consolidated presentation of Trade Laws and Regulations (including for SPS and TBT) as of 2013	National information portal at www.ocm.gov.kh fully operational in Khmer and English in 2016. MoC Trade Information (includes ASEAN National Trade Repository) website fully operational	CoM, MEF, MoC
Indicative Action 9: Legal measures to ensure compliance with ATIGA (Art. 56 on Authorized Operators, Art. 62 on Advance Rulings, Art. 61 on Post Clearance Audit, Art. 57 on Customs Valuation) have been adopted	Prakas on Advance Ruling issued by GDCE in January 2013. No or limited action taken elsewhere	Full compliance with ATIGA is achieved by the end of 2015	GDCE, MoC and other line agencies
Indicative Action 10: National Work Program on NTMs in line with ASEAN requirements is in place	Anukret to create Inter-Ministerial Committee on NTMs being drafted under MEF leadership as of mid 2013	Anukret signed by Prime Minister. Committee is up and running.	Line Ministries included in NTM Inter-Ministerial Committee
Indicative Action 11: CLV Development Triangle's focus on rubber sector proceeds as planned with formulation of Action Plan by the three countries (same as Outcome 14, ST Action 7)	The 7 th CLV Development Triangle Summit of Heads of State held in Vientiane March 12, 2013 requested preparation of action plan for development of the rubber sector in the Triangle	Action plan fully formulated for the 8 th CLV Development Triangle Summit as requested during 7 th Summit	MEF, MoC, MAFF, SNEC

Indicative Action 1:	No proper legal framework in place	Legal framework has been adopted	MoC/Camcontrol, MoH,
Legal framework for food safety		compliant with WTO/SPS and	MAFF, MoIH, MoT,
upgraded, including adoption and		ASEAN principles and good	MEF, CoM
promulgation of modern food law		international practice by 2018	
(same as Outcome 4, MT Action 2)			
Indicative Action 2:	Nine notifications as of 2013	All WTO-relevant actions on laws	MoC, MoIH, ICS, MAFF,
The Process of notification to the		and regulations contained in the	МоН
WTO is strengthened		RGC's 2012-2015 WTO Work	
		Program or in this Road Map are notified to WTO	
Indicative Action 3: Non Tariff Measures are classified, reviewed, streamlined and notified to the ASEAN Secretariat, as mandated under the ASEAN NTM Work Program.	No action has been taken as of 2013	By 2016, a complete database of NTMs has been set up and notifications are made regularly to the ASEAN Secretariat. By 2018, the current NTM stock has been reviewed and streamlined. By 2018, the impact of all new NTMs is assessed by the Interministerial Committee on NTMs and several NTMs have been lessened or eliminated	MoC, MEF, line agencies
Indicative Action 3: Improved accessibility, compilation and use of statistics and trade data to assist in assessing and formulating appropriate trade support interventions (same as Outcome 18, ST Action 3)	Official Cambodian trade data are extracted from database maintained by GDCE (Customs data), MoC (on COs, import/export, licenses), MEF (trade repository), and MAFF (SPS certificates.) There is no structure to compare and ensure coherence across sources, limited quality control systems, no tool to compare/benchmark Cambodian	Beginning in 2016, MoC Trade Training and Research Institute (TTRI) produces an annual trade data publication that consolidates and reconciles data extracted from different Government sources and ensure enhanced coherence with Comtrade mirror statistics	GDCE, MoC, MEF. MAFF, National Institute of Statistics
	Some MoC data are difficult to obtain	All MoC data are available up to date through MoC's revamped Website	MoC

	Outcome 2: Trade Faci	litation Reform	
Outcome 2: Trade Facilitation	2011 Cambodia import/export cost is	2018 Cambodia import/export cost	All border agencies
Cambodia increases its	136% ASEAN-6 average (from	reduced to 120% ASEAN-6 average	
competitiveness through reduced	WB/IFC Doing Business)	(\$552/container in <i>Doing Business</i>	
import/export cost		2012)	
	2011 Cambodia time for cargo	2018 time for cargo release reduced	All border agencies
	release is 24 days compared to 16	to ASEAN-6 average	
	days for ASEAN-6 average		
Short-Term Actions: 2014-20	16		
Indicative Action 1:	No website with consolidated	National information portal at	CoM, MEF, MoC (2014)
Trade rules and regulations (including	presentation of Trade Laws and	www.ocm.gov.kh fully operational	
Customs tariffs) are freely available	Regulations (including for SPS and	in Khmer and English in 2016. MoC	
online (same as Outcome 1, ST	TBT) as of 2013	Trade Information (includes ASEAN	
Action 7)		National Trade Repository) website	
		fully operational	
Indicative Action 2:	Issuance of Certificates of Origin is	Certificates of Origin can be applied	MoC
Cambodia progresses towards full	manual in 2013. CO reform plan	for and processed online by 2015	
computerization of trade related	introduced by MoC in November		
documents	2013		
Indicative Action 3:	GDCE and MoC/Camcontrol have	WTO compliant service fee structure	Relevant border agencies
Establish WTO compliant service fees	adopted WTO compliant service fees	for all remaining border agencies in	
by all border agencies		place by 2016	
Indicative Action 4:	An Agreement on Trade Facilitation	By June 2015, Cambodia has	MoC, GDCE, border
Cambodia is taking steps to	was approved as part of the "Bali	notified the WTO as to which of its	agencies
implement the WTO Agreement on	Package" endorsed during the	trade facilitation reform actions will	
Trade Facilitation	December 2013 WTO Ministerial	fall in Categories A, B, and C of the	
	Conference. The agreement contains	Agreement respectively	
	special provisions for LDCs		
Medium-Term Actions: 2016	-2018		
Indicative Action 1:	Draft updated Trade Facilitation	Updated Action Plan has been	GDCE, MoC, MAFF and
Updated Trade Facilitation Action	Action Plan as of late 2013	adopted and is fully implemented	all other border agencies
Plan has been adopted and			_
implemented			

Indicative Action 2: Cambodia implements its updated Trade Facilitation Action Plan including establishment of a National Single Window	No National Single Window as of 2013. Issuance of key documents partly automated.	National Single Window (NSW) compliant with ASEAN requirements has been implemented by 2018	GDCE, MoC, MAFF and all other border agencies
Indicative Action 3: Cambodia progresses towards full computerization of trade related documents	Sanitary and phytosanitary certificates required for exports are processed manually	SPS certificates can be applied for and processed on line	MAFF
Indicative Action 4: Extend Risk Management System to non-Customs agencies	Risk Management fully implemented by Customs as of 2013. Some progress by non-Customs agencies but risk management underdeveloped	Risk Management Systems is fully implemented by all border agencies and profiles are managed centrally by 2018	GDCE, MoC, MAFF and all other border agencies
Indicative Action 5: Establish an Authorized Economic Operators (AEO) System	AEO regime is not yet implemented	AEO regime in keeping with Cambodian compliance management needs is fully implemented by 2018	GDCE
Indicative Action 6: Cambodia is taking steps to implement the WTO/Bali Agreement on Trade Facilitation	By June 2015, Cambodia has notified the WTO as to which of its trade facilitation reform actions fall in Categories A, B, and C of the Agreement respectively	By June 2017, Cambodia has notified the WTO of the arrangements entered into with DPs regarding TA needed to support implementation of Category C Actions	MoC, GDCE, border agencies
	Outcome 3: Enhanced	Trade Logistics	
Outcome 3: Trade Logistics Cambodia increases its competitiveness through improved trade logistics	On the two major land trade corridors, average speed for trade logistics is 22.15 Kmh, transport cost is \$0.11/MT/Km and logistics cost is \$0.2/MT/Km in 2012	2018 Speed for trade logistics rises to 25 Kmh, transport cost decreases to \$0.7/MT/Km, logistics cost decreases to \$0.15/MT/Km (at constant prices)	MoPWT, MEF, MoC, MAFF
Short-Term Actions: 2014-20	016		
Indicative Action 1: A National Transportation Logistics Plan is developed and implemented	No comprehensive plan formulated.	Comprehensive plan has been developed. Plan is linked to existing ASEAN frameworks such as the "Roadmap for the Integration of Logistics Services"	MoPWT, MEF, concerned Line Ministries and agencies

Indicative Action 2: Improved cross-border transport agreements (road and waterways) are negotiated with neighbors and regional organization for an integrated transport market	Existing agreements have only partial coverage and are not fully implemented.	Cross-border agreements (bilateral and regional) are fully enacted and implemented, in cooperation with neighboring countries.	MEF, MoC, MoPWT, MoFA, concerned Line Ministries and agencies
Indicative Action 3: Carry out security review of Sihanoukville and Phnom Penh Ports and implement plan to reduce pilferage in line with international security standards	Pilferage is reported as a problem by Private Sector operators	A system to collect pilferage statistics is put in place by 2014 and pilferage is substantially reduced by 2016	Port Authorities, in coordination with other border agencies
Indicative Action 4: Liberalize port fees to increase competitiveness	Port fees are set by the RGC	Cambodian ports offer competitive fees compared to neighboring countries. Sihanoukville costs are lowered	MEF, MoPWT, MoC, Port Authorities
Indicative Action 5: Private Sector participate in ports operation and management	Ports are managed by Government	Private Sector are involved in some or all aspects of ports operations and management	MEF, Port Authorities, MoPWT
Indicative Action 6: Rail link between Phnom Penh and Sihanoukville offers scheduled freight service	Rail link has been rebuilt/renovated and limited scheduled service available	Full, regular scheduled rail freight service between the two cities operates by 2014	MoPWT
Indicative Action 7: Reopen rail connection between Phnom Penh and Poipet to compete with road transport	Rebuilding or renovation of rail link yet to be completed	Some scheduled freight service by rail between Sisophon and Phnom Penh has commenced by 2016	MoPWT
Indicative Action 8: Develop rail link between Phnom Penh and VIETNAM border	No rail link	Plan to expand rail link from Phnom Penh to VIETNAM border finalized and financing secured	MoPWT, MEF
Medium-Term Action: 2016-	2018		
Indicative Action 1: A National Transportation Logistics Plan is implemented	Comprehensive Plan has been developed	A National Transportation Logistics Plan is implemented with performance indicators. Annual reviews of indicators are carried out	MoPWT, MEF, concerned Line Ministries and agencies

Indicative Action 2: Improve transport regulations on: liabilities, axle loads limits, drivers' qualifications and conditions, safety standards	Most regulations are lacking or need to be reviewed	Regulations in line with international standards are adopted and implemented	MoPWT, GDCE, MoC, MoC/Camcontrol, MAFF
Indicative Action 3: Work with ASEAN to establish a regional third party liability insurance scheme	No third party liability insurance scheme in place	Third party liability insurance scheme in place	MEF, MoPWT
Indicative Action 4: Introduce road fleet modernizing scheme	No policy currently in place to promote road fleet modernization.	A policy for road fleet modernization has been developed by RGC with some clear targets identified	MEF, MoPWT, MoC, Trucking Industry
Indicative Action 5: Increase draft capacity of Sihanoukville Port	Current draft limited to ships less than 1000 TEU. Additional dredging in progress and new facilities under construction	Dredging has been completed and Sihanoukville Port provides access to ships larger than 1000 TEU	MoPWT, Port of Sihanoukville, MEF
Indicative Action 6: Investigate possibility of increasing draft of Phnom Penh Port	Phnom Penh Port can accept barges less than 120 TEU	Study possibility of dredging Mekong river between Phnom Penh and Saigon ports to enable barges larger than 120 TEU	MoPWT, Phnom Penh Port
Indicative Action 7: Improve road between Phnom Penh and Sihanoukville	Large sections of the highway remain two lanes	Four lane highway between Phnom Penh and Sihanoukville completed	MoPWT, MEF
Indicative Action 8: Upgrade highways conditions between Thai and Vietnamese borders	Average road transport of 20' container between the two borders is 15 hours in 2013	Average road transport of 20' container between the two borders lowered to 13 hours in 2018 as a result of road improvements	MoPWT, MEF

Outcome 4: Strengthened	Capacity of Exporters to Me	et Technical Standards and S	PS Requirements
Outcome 4: Technical Standards and SPS Requirements The capacity of Cambodian exporters to meet technical and SPS requirements standards set by importers and importing countries increases	Ratios of formal exports of milled rice, cassava, and corn to total production of each in MT reflect, indirectly, the ability of Cambodian producers/exporters to meet some, if limited, standards 2011Rice ratio: 0.0165 2011Cassava ratio: 0.0085 2011Corn ratio: 0.0497 (MoC for formal MT exports; AFSIS for total MT production)	The three ratios grows by a factor of ten or more by 2018 indicating significant shift from informal to formal exports	Private Sector, MAFF, MoC, MoIH
Short-Term Actions: 2014-20			
Indicative Action 1: Capacity of rice millers to meet basic Hazard Analysis & Critical Control Point (HACCP) or Good Manufacturing Practice (GMP) standards is developed through rice mills certification program	No modern rice mills certified as of 2013 (one plant certified by ISC, but ISC is not internationally accredited as of yet so this certification has no export value)	10 Cambodia rice mills are HACCP or GMP certified in 2016	Private Sector, MoIH, MAFF
Indicative Action 2: Implementation of SPS standards (HACCP or GMP) among marine fishery product processors increases resulting in improved export competitiveness	1 marine fishery product processor HACCP/GMP certified in 2013	12 marine fishery product processors HACCP/GMP certified in 2016	Private Sector, MAFF/FiA
Indicative Action 3: Capacity of dried cassava processors to meet basic GMP-based standards developed through certification program	No certification system in place	Certification system in place for processors that produce for demanding export markets in 2016	Private Sector, MoIH, MAFF
Indicative Action 4: Cambodia natural rubber value chain produces high-quality products for export markets	No system in place to monitor quality of exported natural rubber	System to register quantities of natural rubber by grade and price in place and implemented by 2016	Private Sector, MAFF, MoC, RRIC

Indicative Action 5: Surveillance of pests and diseases for export crops, pesticides, and fertilizers used in production areas for export	No formal surveillance system in 2013	Formal surveillance system in place for plant pests and diseases and pesticides as required by main importers and compliant with international standards, and regular reporting to IPPC, ASEAN and trading partners by 2016	MAFF/GDA
Indicative Action 6: Surveillance of trans-boundary animal diseases	No formal system in place in 2013, except for Avian Flu	Formal surveillance system in place in targeted regions for FMD (foot and mouth disease), CSF (classical swine fever), and PRRS (porcine reproductive and respiratory syndrome). Evidence of regular monitoring and reporting to OIE by 2016	MAFF/DAHP
Indicative Action 7: Surveillance and testing of food products	No formal system in place in 2013	Formal surveillance system in place for markets, restaurants, and street food with annual report on food safety in Cambodia. Active participation in The International Food Safety Authorities Network (INFOSAN) and ASEAN Rapid Alert System for Food and Feed (ARASFF) by 2016	MoC/Camcontrol, MoH
Indicative Action 8: Legal review and recommendations for improved SPS and TBT legislation	The legal framework for SPS and TBT has many gaps, inconsistencies, unclear mandates, and quality issues. It is neither WTO- nor ASEAN-compliant	An assessment with recommendations for upgrading the legislative framework for SPS and TBT has been completed by 2015	MoC, MAFF, MoH, MoIH, MoT, MEF, CoM,
Indicative Action 9: Amend legislation on Standards to make it WTO-compliant	Law on Standards not WTO- compliant	Laws on standards has been amended and is WTO-compliant by 2016	MoIH, CoM,
Indicative Action 10: Strategy to support development of regulatory SPS laboratories	No national plan, no coordination	Action Plan for development of regulatory food testing laboratories ready by 2016	MEF, MoC, MAFF, MoIH, MoH

Medium-Term Action: 2016-	2018		
Indicative Action 1: Legal framework for conformity assessment, accreditation for technical standards and SPS	No proper legal framework in place	Legal framework has been adopted compliant with WTO/TBT and ASEAN principles and good international practice by 2018	MoIH, MAFF, MoH, MoC, CoM
Indicative Action2: Legal framework for food safety upgraded, including adoption and promulgation of modern food law	No proper legal framework in place	Legal framework has been adopted compliant with WTO/SPS and ASEAN principles and good international practice by 2018	MoC/Camcontrol, MoH, MAFF, MoIH, MoT, MEF, CoM
Indicative Action 3: Surveillance and testing of primary food products at primary production and processing level	No formal system in place in 2013	Formal MAFF surveillance system in place and evidence of regular monitoring with contributions to MoC and MoH for integration in the on-going annual report on the food safety situation in Cambodia and reporting to INFOSAN and ARASFF by 2018	MAFF, MoC/Camcontrol, MoH
Indicative Action 4: Surveillance of residues of veterinary drugs and growth enhancers in meat products and feed	No formal system in place in 2013	Formal annual surveillance system in place and evidence of regular monitoring by 2018	MAFF/DAHP
Indicative Action 5: FiA is upgraded, qualifies as "competent authority" for EU, and can support exports of fisheries products to EU	Export of fisheries products to EU not yet possible. Public management of SPS for fisheries weak	FiA has been recognized as EU "competent authority" and can support Cambodian exporters targeting EU markets by 2018	MAFF/FiA

Indicative Action 6: Effective SPS coordination in place	Capacity of SPS Enquiry Point, Notification Authority, Codex, IPPC and OIE contact points very limited.	SPS Enquiry Point and Notification Authority in place with (i) up-to-date website on SPS legislation and import and export requirements (could be part of National Information Portal), and (ii) notifications of new SPS measures done as required by WTO. National Codex Committee meets regularly for food safety coordination. CODEX, IPPC, and OIE contact points functioning well by 2018	MoC, MAFF, MoIH, MoH, Private Sector
Indicative Action 7: SPS standards in kitchen in hotel and restaurant improve through enhanced training of existing and new kitchen staff	Index from baseline survey of SPS standards in hotel and restaurant kitchen to be conducted by the Royal Academy of Culinary Arts under CEDEP-II. Also to use info from voluntary Good Health Practice (GHP) rating to be introduced by MoH	Repeat baseline survey (CEDEP II) by 2016-17	Private Sector, MoH, RACA, MoT
	Restaurant rating system being prepared. No restaurants have passed GHP/GMP audit. Low hygiene standards in sector	A rating system is in place. 200 restaurants have passed GHP/GMP audits by 2018	Private Sector, MoH, MoT
Indicative Action 8: Corn exports can meet SPS standards	No market access agreement in place with SPS-demanding countries	A Cambodia-China MoU on phytosanitary requirements for export of corn in place and implemented by 2017	MAFF, MoC
Indicative Action 9: Capacity of Corn drying, shelling, and storage facilities to meet GMP/HACCP certification	No facilities with GMP/HACCP certification	5 facilities with GMP/HACCP certification by 2018	Private Sector, MoIH, MAFF
Indicative Action 10: Quality and traceability of silk yarn imports ensured	Lack of COs on most imported yarn	30% of imported yarn has a clear CO in 2018.	Private Sector, MoC, MoWA,

Indicative Action 11:	7 large food processing facilities	Another 20 large food processing	Private Sector, MoIH,
Safety among food processing	have been certified recently under	facilities are certified against	МоН
exporting facilities enhanced by	HACCP, GMP, ISO 22000 or FSSC	international standards by 2018	
increased adoption of GMP and	22000 standards		
HACCP certification			
Indicative Action 12:	No risk-based inspections in place	Risk profiles for products developed	MEF, MAFF, MoC,
Risk management for SPS and TBT	for food safety, plant and animal health, technical regulations, and legal metrology	and risk-based inspections implemented by 2018	МоІН, МоН
Indicative Action 13:	Sanitary and phytosanitary	SPS certificates can be applied for	MAFF
Cambodia progresses towards full computerization of trade related	certificates required for exports are processed manually	and processed on line	
documents (same as Outcome 2, MT			
Action 3)	F 1: 0 " 11: 1 "		
Indicative Action 14:	Funding for "public goods",	An enhanced public funding output-	MEF, MAFF, MoC,
Public funding of SPS and Technical	including necessary SPS and	based system, including transparent,	MoIH, MoH
Standards related tasks enhanced	Technical Standards tasks is	advertised, WTO-compatible fees-	
	inadequate	for-services in place to secure	
		adequate resources for key SPS and	
		Technical Standard functions by	
		2018	

Outo	come 5: Improved Investment	Environment for Exports	
Outcome 5: Investment Environment for Exports The environment for investment in the ten DTIS 2013 focus export sectors strengthened	2012 net FDI inflows were \$1.5 billion	Net FDI inflows grow 25% annual average between 2014-2018 to triple to \$4.5 billion	Private Sector, CDC, MoIH, MAFF, other concerned Line Ministries
Short-Term Actions: 2014-20	16		
Indicative Action 1: Development and initiation of a National Investment Promotion Strategy	Limited strategy and capacity in place to address increased global competition and fragmentation of value chains	Formulation and initial implementation of a comprehensive National Investment Promotion Strategy. Strategy includes proactive and targeted promotion measures, including focus on: CTIS 2014-2018 ten priority sectors; measures intended to promote investment in clusters of domestic suppliers to support key export sectors; and, capacity development among policy makers. National Investment Promotion Strategy fully aligned with Law on SEZs and Industrial Policy	CDC, MoC, MoIH, MAFF, SNEC
Indicative Action 2: Measures developed to strengthen linkages between foreign investors and SMEs/domestic suppliers	No comprehensive Industrial Policy as of 2013, but early draft under preparation. Current policy environment lacks focus on developing linkages between exporters and domestic suppliers as well as between investment promotion and rules of origin	Industrial Policy fully developed and adopted by 2016. Policy includes clear tools to support development of clusters of domestic suppliers in the ten CTIS 2014-2018 priority sectors. Investment promotion coordinated with Rules of Origin so as to attract producers of inputs used in garments, footwear, bicycles and other emerging manufacturing export sectors	SNEC, MEF, CDC, MoC

Indicative Action 3: Strengthened investment promotion and facilitation capacity of provincial authorities	Little capacity in place and few provincial investment promotion programs	Provincial Business Score Cards are updated every two years and serve as basis for the formulation of provincial investment promotion program	CDC, MoI, MAFF, MoIH, MoC, SNEC
Indicative Action 4: Finalize and promulgate Law on SEZs (same as Outcome 1, ST Action 4)	Draft text exists in 2013	Law approved by Parliament and signed into Law by 2016	CDC, CoM
Indicative Action 5: Finalize and promulgate revised Investment Law (same as Outcome 1, ST Action 5)	Draft amended law exist in 2013	Law approved by Parliament and signed into Law by 2016	CDC, CoM
Finalize and promulgate Law on Competition (same as Outcome 1, ST Action 5)	Early draft exists as of 2013	Law approved by Parliament and signed into Law by 2016	MoC, CoM
Indicative Action 7: Ensure that all exported goods are exempt from paying VAT on all production inputs, whether imported or purchased domestically	The Anukret implementing the Investment Law provides for duty-free import of materials needed by "supporting industries" in the production of output sold to exporters. There is no provision for VAT exemption but it can be negotiated on a case-by-case basis	Inputs used in the production of exports, whether imported or produced domestically, are exempt from duties and VAT for all exports irrespective of sectors	MEF
Medium-Term Action: 2016-	2018		
Indicative Action 1: Implementation of a National Investment Promotion Strategy	Strategy has been developed and the basic elements are in place	Full implementation of the National Investment Promotion Strategy by 2018. Significant increases in FDI in several of the ten priority export sectors in <i>CTIS</i> 2014-2018	CDC, MoC, MoIH, MAFF, SNEC

Indicative Action 2: Enhanced policy resulting in growing linkages between foreign investors/exporters and SMEs/domestic suppliers	Some emergence of domestic parts suppliers in garments, footwear and bicycles.	As a result of the implementation of the new Industrial Policy, significant new Cambodian and Foreign investment in parts supply serving leading manufacturing export sectors, especially garments, footwear, and bicycle parts, including as a result of focused investment promotion in those	CDC, MEF, SNEC, Private Sector
Indicative Action 3: Leveraging the investment promotion and facilitation capacity of provincial authorities	Capacity and strategies developed, but activities need to be more proactive	Provincial investment promotion activities lead to increased Private Sector investment at provincial-level, growing 25% annually by 2018	CDC, MoI, MAFF, MoIH, MoC, SNEC
Outcome 6: Establi	shing a Trade-Supportive Fra	amework for Intellectual Prop	erty Rights
Outcome 6: Intellectual Property Rights A modern, trade-supportive	705 new trade and service marks registered by Cambodian businesses in 2012	Over 1,200 new marks registered by Cambodian businesses during 2018	MoC, NCIPR, Private Sector
intellectual property rights framework is established, implemented, and enforced	192 industrial designs registered as of 2012, including 25 local designs	60 local designs registered by 2018	MoIH, NCIPR, Private Sector
Short-Term Actions: 2014-20	16		
Indicative Action 1: Stronger legal system for IP education and enforcement in place	Draft Anukret in CoM	Anukret establishing a Sub-National Committee on IP Education, and Awareness is adopted	NCIPR, CoM
	Draft Anukret in CoM	Anukret establishing a Sub-National Committee on Enforcement of IP laws and rules	NCIPR, CoM
Indicative Action 2: Finalize and promulgate Law on Geographical Indications	Draft text available as of 2013	Law approved by Parliament and signed into Law by 2016	MoC, CoM
Indicative Action 3: Finalize and promulgate Law on Integrated Circuits and Layout Designs	Drafting under way	Law approved by Parliament and signed into Law by 2016	MoIH, CoM

Indicative Action 4: Finalize and promulgate Law on Trade Secrets and Undisclosed Information	Draft submitted to CoM in 2013	Law approved by Parliament and signed into Law by 2016	MoC, CoM
Indicative Action 5: Anukret on the Law on Seed Varieties	Drafting under way	Anukret adopted by Government	MoIH, CoM
Indicative Action 6: Finalize and promulgate Law on Compulsory Licensing for Public Health	Drafting under way	Law approved by Parliament and signed into Law by 2016	MoIH, CoM
Medium-Term Action: 2016-	2018		
Indicative Action 1: Align "exhaustion clause" included in key IPR legislation (Copyright, Trademark, Patents and Industrial Design) with needs of AEC integration.	Key IPR legislations covering Copyright, Trademark, Patents and Industrial Design include exhaustion clauses that may be in conflict with principles at the core of AEC integration to which Cambodia is committed	Exhaustion clauses in current legal texts or laws have been aligned, modified, or eliminated, as needed, as they apply to countries within AEC by 2018	NCIPR, MoC, MoIH, MoCFA, CoM
Indicative Action 2: Implementation of National IP Strategy for Cambodia well under way	A National IP Strategy for Cambodia developed in March 2013	50% of the 48 Actions identified in the National IP Strategy have been implemented	NCIPR, MoC, MoIH, MoCFA, MAFF, MoT, MoEYS, MoH, enforcement agencies
Indicative Action 3: Quality of human and IT resources in IP sector is enhanced	The Anukrets creating the NCIPR's two sub-committees have been adopted	A clear human and IT resources development plan has been designed, is financed, and is implemented in the key IP Offices with a focus on training/retraining three groups of professionals: 1. IP Offices' staff 2. Officers in IP Border Agencies 3. Judges and practicing lawyers The plan includes also upgrading of IT resources	NCIPR, MoC, MoIH, MoCFA, IP Border Agencies, Judicial system

Pillar 2: Expanding and Diversifying Cambodia's Export Base Through Strengthening Supply in Current and New Sectors, Entering New Markets, and Moving up Value Chains

	Outcome 7: Garments			
Outcome 7: Garment Cambodia continues to grow and diversify its garment export sector through targeting new markets,	9% export growth per annum during 2007-2011. Share of US exports was approximately 60% in 2011	12% export growth per annum during 2014-2018. No single market accounts for more than 40% of total exports by 2018	Private Sector, MoC, MoIH, GMAC	
increasing domestic inputs, and expanding in higher value products	24 MT of fabric produced by five local producers. No local production of yarn/thread as of early 2013 (May 2013 MoC Survey)	Domestic production of fabric increases at average annual rate of 20% between 2014 and 2018. Local production of yarn/thread commenced	Private Sector, MoC, MoIH	
Short-Term Actions: 2014-20	16			
Indicative Action 1: TVET programs are established to meet need in technical and engineering personnel in garments, footwear, and SEZ sectors (same as Outcome 17, ST Action 2)	Garment sector requires diversified skills and accreditation of workforce based on AFTEX ASEAN. The sector lacks an established TVET infrastructure. GMAC is in the process of establishing a training institute	GMAC's training institute is operational. Between 100 to 200 garment sector professionals per year are getting ASEAN-accredited (level 1) training in operator training, machine mechanic, pattern making, merchandising and other skills relevant to the sector	GMAC, Training Service Providers, AFTEX	
Indicative Action 2: Cambodia is known for the Better Factories initiative and its compliance with labor laws	There are 32 Better Factories Cambodia (BFC) indicators measuring compliance with legal requirements relating to workers' conditions and rights. Those are reported annually in the BFC Synthesis Report	Compliance remains at 2013 level or better	Private Sector, GMAC, MoC, MoIH	
Indicative Action 3: Invest in a positive "Made in Cambodia" brand – promoting labor compliance and quality	No industry-wide branding	National manufacturing brand and logo adopted and used on all export shipments by 2016	Private Sector, GMAC, MoC, MoIH	

Indicative Action 4: Ensure that all exported goods are exempt from paying VAT on all production inputs, whether imported or purchased domestically (same as Outcome 5, ST Action 7)	The Anukret implementing the Investment Law provides for duty- free import of materials needed by "supporting industries" in the production of output sold to exporters. There is no provision for VAT exemption but it can be negotiated on a case-by-case basis	Inputs used in the production of exports, whether imported or produced domestically, are exempt from duties and VAT for all exports irrespective of sectors	MEF
Indicative Action 5: Further improvements in the efficiency and timeliness of Cambodia's export services (same as Outcome 2, ST Action 2)	Issuance of Certificates of Origin is manual. CO only issued after shipment and often takes 5 – 10 days, leading to delays in the transfer of documents to buyer and payment to exporter	Certificates of Origin can be applied for and processed online by 2015	MoC
Indicative Action 6: Monthly advance profit tax suspended beyond 2015	The May 2009 Prakas 483 issued by MEF suspend the monthly advance profit tax for footwear until 2015	Monthly advance profit tax suspended beyond 2015	MEF
Medium-Term Action: 2016-	2018		
Indicative Action 1: Cambodia diversifies its garment product mix with more value-added activities performed in factories	Up to 75% of garment factories operate on a cut-make-trim basis only (GMAC)	Less than 50% of garment factories operate on a cut-make-trim basis only by 2018	Private Sector, GMAC, MoC, MoIH,
Indicative Action 2: Enhanced policy resulting in growing linkages between foreign investors/exporters and SMEs/domestic suppliers (same as Outcome 5, MT Action 2)	Some emergence of domestic parts suppliers in garments, footwear and bicycles	As a result of the implementation of the new Industrial Policy, significant new Cambodian and Foreign investment in parts supply serving leading manufacturing export sectors, especially garments, footwear, and bicycle parts, including as a result of focused investment promotion in those sectors	CDC, MEF, SNEC, Private Sector

Indicative Action 3:	Imported inputs (aggregate HS 50–	Average annual rate of growth in	Private Sector, MoC,
Garment sector reduces its reliance on	60) grew at an average annual rate of	imported inputs during 2014-2018	GMAC, MoIH
imported inputs for production	15% over 2007-2011 period	period less than average annual rate	
	(Comtrade)	of growth in 2007-2011 period	
	Outcome 8: Fo	<u>otwear</u>	
Outcome 8: Footwear	Cambodia's footwear exports grew	Cambodia's footwear exports grow	Private Sector, MoC,
Cambodia continues to grow and	by 76% per annum between 2008	by 25% per annum between 2014	MoIH, GMAC
diversify its footwear export sector	and 2011	and 2018	
through targeting new markets and	The UK and German markets	Share of UK and German markets is	Private Sector, MoC,
developing new market segments	captured 32% share of Cambodian	reduced to 20% of Cambodian	MoIH, GMAC
	exports in 2011	footwear exports in 2018	
Short-Term Actions: 2014-20	16		
Indicative Action 1:	Very limited promotion of the	GMAC organizes participation of the	Private Sector, GMAC,
The industry develops its promotion	footwear sector through international	footwear sector to 3 established	MoIH
and coordination capacity through an	events	international footwear-specific	
appropriate representative body		events (fairs, etc.) every year by	
(either GMAC or FOCC)		2016	
Indicative Action 2:	Garment sector requires diversified	GMAC's training institute is	GMAC, Training Service
TVET programs are established to	skills and accreditation of workforce	operational. Between 100 to 200	Providers, AFTEX
meet need in technical and	based on AFTEX ASEAN. The	garment sector professionals per	
engineering personnel in garments,	sector lacks an established TVET	year are getting ASEAN-accredited	
footwear, and SEZ sectors (same as	infrastructure. GMAC is in the	(level 1) training in operator	
Outcome 17, ST Action 2)	process of establishing a training	training, machine mechanic, pattern	
	institute	making, merchandising and other	
		skills relevant to the sector	
Indicative Action 3:	There are 32 Better Factories	Compliance remains at 2013 level or	Private Sector, GMAC,
Cambodia known for the <i>Better</i>	Cambodia (BFC) indicators	better	MoC, MoIH
Factories initiative and its compliance	measuring compliance with legal		
with labor laws (same as Outcome 7,	requirements relating to workers'		
ST Action 2)	conditions and rights. Those are		
	reported annually in the		
	BFC Synthesis Report		

Indicative Action 4: Ensure that all exported goods are exempt from paying VAT on all production inputs, whether imported or purchased domestically (same as Outcome 5, ST Action 7) Indicative Action 5:	The Anukret implementing the Investment Law provides for duty-free import of materials needed by "supporting industries" in the production of output sold to exporters. There is no provision for VAT exemption but it can be negotiated on a case-by-case basis Issuance of Certificates of Origin is	Inputs used in the production of exports, whether imported or produced domestically, are exempt from duties and VAT for all exports irrespective of sectors Certificates of Origin can be applied	MEF MoC
Further improvements in the efficiency and timeliness of Cambodia's export services (same as Outcome 2, ST Action 2)	manual in 2013. CO reform plan introduced by MoC in November 2013	for and processed online by 2015	
Indicative Action 6: Monthly advance profit tax suspended beyond 2015	The May 2009 Prakas 483 issued by MEF suspend the monthly advance profit tax for footwear until 2015	Monthly advance profit tax suspended beyond 2015	MEF
Medium-Term Action: 2016-	2018		
Indicative Action 1: Enhanced policy resulting in growing linkages between foreign investors/exporters and SMEs/domestic suppliers (same as Outcome 5, MT Action 2)	Some emergence of domestic parts suppliers in garments, footwear and bicycles	As a result of the implementation of the new Industrial Policy, significant new Cambodian and Foreign investment in parts supply serving leading manufacturing export sectors, especially garments, footwear, and bicycle parts, including as a result of focused investment promotion in those sectors	CDC, MEF, SNEC, Private Sector
Indicative Action 2: Clusters of suppliers (i.e. tannery, rubber processors) and assemblers are developed in Cambodia so that the Cambodian footwear industry produces more of the final footwear product, in particular for contract	The ratio of footwear related export- to-import was 16 in 2011 (TradeMap data.) Imports include footwear components and leather	The ratio of footwear related export- to-import increases to 25 by 2018 (TradeMap data)	Private Sector, MoC, GMAC, MoIH

Indicative Action 3: Investment incentives specifically targeting the footwear industry in Cambodia are monitored, extended and improved	Foreign direct investment in the footwear sector in Cambodia in 2012 totaled \$137 million	Investment in the footwear sector in Cambodia doubles between 2014 and 2018	MoC, MoIH
Indicative Action 4: Increase the availability of finance to support the development of contract manufacturers and support quality and capacity improvements	Cambodia had 47 footwear factories in 2012, and no contract manufacturers	The number of footwear factories in Cambodia increases by 25 percent including a number of contract manufacturers, between 2014 and 2018	Private Sector, MoC, GMAC, MoIH
Indicative Action 5: Vocational training targeting the footwear industry is developed in cooperation between the Government, GMAC, FOCC and footwear companies to support the promotion of Cambodian workers to management and mid-management positions	The percentage of foreign employees in the staff of footwear factories was 19% in 2011 (GMAC)	The number of foreign employees in the staff of footwear factories decreases to 10% by 2018	Private Sector, MoC, GMAC, MoIH

04	o O. CEZa On anotions and Li	alat Manasfa atausina Assambla			
Outcome 9: SEZs Operations and Light Manufacturing Assembly					
Outcome 9A: SEZs	2012 contribution of manufacturing	The contribution of manufacturing to	Private Sector, CDC,		
Cambodia's SEZs improve their	to GDP (exclusive of garment and	GDP (exclusive of garment and	MoIH, MoC		
competitiveness and attract more	footwear) approximately 5%	footwear) increases to 7% by 2018			
manufacturing investment to become	69 light manufacturing operators in	140 light manufacturing companies	Private Sector, CDC, MoC		
nodes in regional production networks	Cambodian SEZs in 2012	operators in Cambodian SEZs in 2018			
	8 SEZs with active investors in 2012	The number of SEZs with active	Private Sector, CDC, MoC		
		investors doubles to 16 by 2018			
Short-Term Actions: 2014-20	16				
Indicative Action 1:	It currently takes 2 days for a	All factories in SEZs can engage	CDC, GDCE, MoC, MoIH		
Requirements governing the	company to prepare documents and	sub-contractors outside their zone			
movement of goods from SEZ	obtain clearance to move goods	and can freely move goods back and			
factories to sub-contractors outside	outside the Manhattan SEZs for	forth between them and their sub-			
the SEZ (e.g. wash garments or paint	treatment by sub-contractors (data	contractors as required			
bikes) and back to the SEZ contractor	from CTIS 2014-2018 field survey)	_			
are clarified, streamlined and	Most Government officials posted in	All Government officials posted in	CDC, GDCE, MoC, MoIH		
implemented consistently	the One-Stop Service Shop located	One-Stop Service Shops located in	and other border control		
	in SEZs do not receive specific	SEZs have received specific training.	Line Ministries		
	training. Quality of service is	Quality of service to investors has			
	uneven.	improved (data to be collected			
		through short survey)			
Indicative Action 2:	Draft text exists in 2013	Law approved by Parliament and	CDC, CoM		
Finalize and promulgate Law on SEZs		signed into Law by 2016			
(same as Outcome 1, ST Action 4)					
Indicative Action 3:	Draft amended law exist in 2013	Law approved by Parliament and	CDC, CoM		
Finalize and promulgate revised		signed into Law by 2016			
Investment Law (same as Outcome 1,					
ST Action 5)					
Indicative Action 4:	1% of employees in SEZ received	5% of employees in SEZ have	Private Sector, CDC,		
Training of Cambodian workers in	training abroad in 2012	received training abroad by 2016	MoIH, MoC, MoLVT,		
Thailand, Vietnam, China and Japan			MoEYS		
is supported to facilitate technology					
transfer					

Indicative Action 5: The reliability of electricity supply inside SEZs is improved to support	Companies in Manhattan SEZ face 40-50 power interruptions a week on average	Companies in the four major SEZs do not face any power interruption	SEZs, CDC, Electricité du Cambodge
the automation of production processes			
Indicative Action 6: Vocational training centers in place in	No training facilities in SEZs to assist investors in building a skilled	All SEZs have training facilities (PPP or otherwise) with curriculums	SEZs, Private Sector associations, NEA,
SEZs to support increase in number of trained Cambodian tech personnel for SEZ sector (same as See Outcome 17 ST Action 2)	labor force	that meet ASEAN standards	MoLVT
Indicative Action 7: Reopen rail connection between Phnom Penh and Poipet to compete with road transport (same as Outcome 3, ST Action 7)	Rebuilding and renovation of rail link yet to be completed	Some scheduled rail freight service between Sisophon and Phnom Penh has commenced by 2016	MoPWT
Indicative Action 8: Develop rail link between Phnom Penh and VIETNAM border (same as Outcome 3, ST Action 8)	No rail link	Plan to expand rail link from Phnom Penh to VIETNAM border finalized and financing secured	MoPWT, MEF
Medium-Term Action: 2016-	2018		
Indicative Action 1: Access, cost and reliability of electricity in SEZ improves	2011 electricity price from Electricité du Cambodge is \$0.23 per Kwh and can reach around \$0.40 per Kwh or more when self-generated	Electricity price falls by 1/3 in SEZs, down to \$0.16 per Kwh for Electricité du Cambodge by 2018	SEZs, CDC, EDC
Indicative Action 2: TVET and other educational programs, in part linked to SEZ, established to improve workers skills and supply of new technical and engineering personnel	Cambodian managers and supervisors in firms located in SEZs represent 1% of the firms' total workforce in 2013 (CTIS 2014-2018 - SEZ field survey)	The percentage of Cambodian managers and mid-level managers in firms located in SEZs has risen to 10% by 2018	MoLVT, MoEYS, Private Sector, SEZs
Indicative Action 3: Engineering curriculums strengthened in Universities (same as Outcome 17, MT Action 4)	The number of engineering graduates in Cambodia in 2008 was 514 (World Bank survey)	The number of Cambodian engineer graduates triples from 2008	MoLVT, MoEYS, MoIH, Private Sector

Indicative Action 4: Improve road between Phnom Penh and Sihanoukville (same as Outcome 3, MT Action 7)	Large sections of the highway remain two lanes	Four lane highway between Phnom Penh and Sihanoukville completed	MoPWT, MEF
Indicative Action 5: Upgrade highways conditions between Thai and Vietnamese borders (same as Outcome 3, MT Action 8)	Average road transport of 20' container between the two borders is 15 hours in 2012	Average road transport of 20' container between the two borders lowered to 13 hours in 2018 as a result of road improvements	MoPWT, MEF
Outcome 9B: Light Manufacturing Assembly Cambodia emerges as a node in regional production networks	In 2012, the contribution of manufacturing to GDP (exclusive of garment and footwear) was approximately 5%	The contribution of manufacturing to GDP (exclusive of garment and footwear) increases to 7%	Private Sector, CDC, MoIH, MoC
	In 2012, Cambodia exported \$376 million worth of light manufacturing exports (excluding garment and footwear)	Light manufacturing exports from Cambodia triple to \$1 billion by 2018	Private Sector, CDC, MoIH, MoC
Short-Term Actions: 2014-20	16		
Indicative Action 1: Ensure that all exported goods are exempt from paying VAT on all production inputs, whether imported or purchased domestically (same as Outcome 5, ST Action 7)	The Anukret implementing the Investment Law provides for duty-free import of materials needed by "supporting industries" in the production of output sold to exporters. There is no provision for VAT exemption but it can be negotiated on a case-by-case basis	Inputs used in the production of exports, whether imported or produced domestically, are exempt from duties and VAT for all exports irrespective of sectors	MEF
Indicative Action 2: Further improvements in the efficiency and timeliness of Cambodia's export services. (same as Outcome 2, ST Action 2)	Issuance of Certificates of Origin is manual in 2013. CO reform plan introduced by MoC in November 2013	Certificates of Origin can be applied for and processed online by 2015	MoC
Indicative Action 3: The procurement-to-delivery time in SEZs improves to enable Cambodia's integration in supply chains	Average 2012 procurement-to- delivery time is between 3 and 4 months for electronic orders (Survey of Sihanoukville and Manhattan SEZs)	Procurement-to-delivery time in 2016 in all SEZs is on par with Thailand and Malaysia (3 months)	GDCE, MoC, MoIH, GDCE, Ports, Airports, MoPWT

Medium-Term Action: 2016-	2018		
Indicative Action 1: Enhanced policy resulting in growing linkages between foreign investors/exporters and SMEs/domestic suppliers (same as Outcome 5, MT Action 2)	Some emergence of domestic parts suppliers in garments, footwear and bicycles	As a result of the implementation of the new Industrial Policy, significant new Cambodian and Foreign investment in parts supply serving leading manufacturing export sectors, especially garments, footwear, and bicycle parts, including as a result of focused investment promotion in those sectors	CDC, MEF, SNEC, Private Sector
Indicative Action 2: Clusters of suppliers and assemblers are promoted so that Cambodia can	The electronic and electric component export-to-import ratio in 2012 was 0.02 (TradeMap data)	The electronic and electric component export-to-import ratio in 2018 rises to 0.1	Private Sector, CDC, MoC, MoIH
mature from part assembler to producing final products	The bicycle and parts export-to- import ratio in 2012 was 1.11 (TradeMap data)	The bicycle and parts export-to- import ratio in 2018 rises to 5	Private Sector, CDC, MoC, MoIH
Indicative Action 3: Cambodia's bike sector continues to grow rapidly	The value of Cambodian bike exports was \$109 million in 2011 and \$291 million in 2012	The value of Cambodian bike exports triples from 2012 by 2018	Private Sector, CDC, MoC, MoIH
	Outcome 10: Proce	essed Food	
Outcome 10: Processed Food Cambodia continues to grow and diversify its processed food sector through new export markets, moving to higher value products, and expanding domestic inputs	In 2011 the processed food, beverage, and tobacco industries accounted for 2.3 % of GDP. Exports were estimated at \$71.5 million (NIS and Comtrade)	In 2018 the processed food, beverage and tobacco industry accounts for 4% of GDP. Exports reach \$200 million or more by 2018	Private Sector, MAFF, MoIH, MoH, MoC
Short-Term Actions: 2014-20	16		
Indicative Action 1: National policy promoting agroprocessing development in Cambodia	Donors have worked in the past with MoIH on development of an Agro- Industry Development Strategic Plan (AIDSP)	A national policy is established, implemented, and reviewed annually by 2016	SNEC, MoIH, Private Sector, MAFF, MoC

Indicative Action 2: Improved collaboration between government and Private Sectors on processed food sector development Indicative Action 3: A national brand/logo established for processed food industry and used to promote 'Made in Cambodia' on	No recognized industry association exists in 2012. A Working Group on Agriculture & Agro-Industry does convene under the Government-Private Sector Forum No national branding exists for local processed food and beverage sector	National processed food industry association established in 2016 representing medium and large processors with export potential A national "Made in Cambodia" brand and logo is in use on exported processed food and beverage products by 2016	Private Sector, MAFF, MoIH, MoC Private Sector, MoIH, MoC
international markets and trade fairs			
Medium-Term Action: 2016-	2018		
Indicative Action 1: Policy and regulatory environment favorable to Private Sector investment in Cambodia's food processing industry	56 large processing factories registered in 2011: Food = 30 Factories Beverage = 15 Factories Tobacco = 11 Factories (MoIH)	100 large processing factories registered in 2018 across the food, beverage and tobacco industry	Private Sector, MoIH, MoC
Indicative Action 2: Further Private Sector investment in the processed food sector encouraged,	Approved investment projects with total fixed assets of \$ 74.7 million between 2000 and June 2010 (CDC)	Approved investment in food processing sector reaches \$100 million between 2014-2018	Private Sector, MoIH, MoC, CDC
with a strong interest from foreign investors	Of total investment, \$21.5 million (or 28.7%) was FDI	FDI accounts for 50% of total fixed assets in food processing sector over 2014-2018	Private Sector, MoIH, MoC, CDC
Indicative Action 3: Safety among food processing exporting facilities enhanced by increased adoption of GMP and HACCP certification (same as Outcome 4, MT Action 11)	7 large food processing facilities have been certified recently under HACCP, GMP, ISO 22000 or FSSC 22000 standards	Another 20 large food processing facilities are certified against international standards by 2018	Private Sector, MoIH, MoH

	Outcome 11: Fisher	ies Products	
Outcome 11: Fisheries Products A sustainable fisheries sector sees Cambodian exports increase as a result of improved quality, growing production volumes, and strengthened access to markets	21,000 MT of recorded fish exports in 2012.	100,000 MT of recorded fish exports in 2018.	Private Sector, MAFF/FiA, MoIH
Short-Term Actions: 2014-20	16		
Indicative Action 1: A coordinated and export-oriented value chain	Product-specific processor associations exist in three coastal provinces. "Community Fisheries" organizations participate in co- management of inland water resources. No single national association exists	National fisheries association established by 2015 to drive Private Sector collaboration, investment, and export-oriented industry reform	Private Sector, MoC, MAFF/FiA, MoIH
Indicative Action 2: Increased understanding of and compliance with regulatory standards of key importing countries	No clear pathway exists to increase food safety or regulatory compliance with international standards	Trade facilitation and export guidelines published by 2015, including on introducing SPS and HACCP compliance as well as improving industry practice in the Cambodian fisheries sector	Private Sector, MoC, MAFF/FiA, MoIH
Medium-Term Action: 2016-	2018		
Indicative Action 1: Implementation of SPS standards (HACCP or GMP) among marine fishery product processors increases resulting in improved export competitiveness (same as Outcome 4, ST Action 2)	1 marine fishery product processor HACCP/GMP certified in 2013	12 marine fishery product processors HACCP/GMP certified in 2018	Private Sector, MAFF/FiA
Indicative Action 2: FiA is upgraded, qualifies as "competent authority" for EU, and can support exports of fisheries products to EU (same as Outcome 4, MT Action 5)	Export of fisheries products to EU not yet possible. Public management of SPS for fisheries weak	FiA has been recognized as EU "competent authority" and can support Cambodian exporters targeting EU markets by 2018	MAFF/FiA

Indicative Action 3:	General awareness of environmental	Fisheries resource management	Private Sector, MoC,
A sustainable approach to fisheries	degradation and reductions in high-	regime established and implemented,	MAFF/FiA, MoIH
activities and industry management	value fish stocks. No action plans or	environmental guidelines developed	
	environmental guidelines exist at	for fisheries processors and exporters	
	individual firm level		
Indicative Action 4:	Government currently charges 10%	All exported fish products are	MEF
Ensure that all exported fish products	VAT on exports	exempt from paying VAT	
are exempt from paying VAT (same as Outcome 5, ST Action 7)			
Indicative Action5:	Total aquaculture production (inland	Total aquaculture production (inland	Private Sector, MOC,
Development of sustainable fisheries	and marine) of 74,000 MT in 2012	and marine) reaches 200,000 MT in	MAFF/FiA, MARDeC
resources, especially in relation to	and marme) or 74,000 WH in 2012	2018	MAITITIA, MARDEC
aquaculture		2010	
Indicative Action 6:	Fish export to key regional markets	Consistent formal (recorded) fish	Private Sector, MAFF/FiA
Recorded exports of fish products	are sporadic and inconsistent from	exports between \$5 to \$10 million to	
shipped to a diverse mix of countries,	year to year	5 key markets	
including countries with SPS		-	
requirements less rigorous than EU			
	Outcome 12: Mi	lled Rice	
Outcome 12: Milled Rice	Approximately 350,000MT of milled	More than 1 million MT of milled	Private Sector, MoC,
Cambodia achieves the 1 million MT	rice exported in 2013	rice exported in 2018	MAFF, SNEC
target for export of milled rice set out			
under the RGC 2010 Rice Policy			
Short-Term Actions: 2014-20			
Indicative Action 1:	Negligible amount of paddy	50,000 MT of rice delivered to	Private Sector, MoC,
Rice farmer cooperatives established	delivered to millers under contract	millers under contract farming by	MAFF
to facilitate technical exchanges,	farming in 2013	2016.	
financing, extension services and			
stronger linkages with rice millers	CARDI has do forde managed at the	Allere Driverte Contamon estálico in	MAFF
Indicative Action 2:	CARDI has de-facto monopoly in seeds production	Allow Private Sector competition in seeds production	IVIATT
Dry-season production improves through introduction of improved dry-	secus production	secus production	
season seeds, including high value			
fragrant seeds			
	<u> </u>	<u> </u>	l .

Indicative Action 3: Effective dialogue between Government and rice sector is in place Indicative Action 4:	Working Group #9 on Rice is organized under G-PSF. However, at least 3 fragmented exporter associations exist, impeding cooperation and public-private dialogue No national brand/logo exists for	A single national federation established by 2016 representing all exporters. Private Sector through federation is directly engaged in periodical review of rice policy with Government. G-PSF Working Group #9 is revitalized Brand / logo adopted by all fragrant	Private Sector, MoC, MAFF, SNEC Private Sector, MAFF,
National brand/logo established to market fragrant rice exports with branding linked to export standards	fragrant rice exports	rice exporters by 2016. Guidelines published outlining criteria and required standards for millers to be entitled to logo use	MoIH, MoC
Indicative Action 5: Capacity of rice millers to meet basic Hazard Analysis & Critical Control Point (HACCP) or Good Manufacturing Practice (GMP) standards is developed through rice mills certification program (same as Outcome 4, ST Action 1)	No modern rice mills certified as of 2012 (one plant certified by ISC, but ISC is not internationally accredited as of yet so this certification has no export value)	10 Cambodia rice mills that are HACCP or GMP certified in 2016	Private Sector, MoIH, MAFF
Indicative Action 6: Improved cross- border transport agreements (road and waterways) are negotiated with neighbors and regional organization for an integrated transport market including improved third-country transit arrangements and port access (same as Outcome 3, ST Action 2)	Existing agreements have only partial coverage and are not fully implemented	Cross-border agreements (bilateral and regional) are fully enacted and implemented, in cooperation with neighboring countries	MEF, MoC, MoPWT, MoFA, concerned Line Ministries and agencies
Indicative Action 7: Bilateral agreements or MoUs signed with key regional markets as well as other possible growth markets to provide more predictable access to the regional markets	No agreements with other countries in the region, except MoU Cambodia-China on SPS	MoUs with key regional markets Indonesia, Philippines and Malaysia to facilitate reliable rice trade by 2016. MoUs with trading partners in key growth regions, such as GCC states, CIS and West Africa to facilitate reliable trade by 2016	MAFF, MoC, MoFA

Indicative Action 8: Introduce price competition in fumigation	CCIC has de-facto monopoly in fumigation	CCIC de-facto monopoly has been removed	MAFF
Indicative Action 9: Cambodia progresses towards full computerization of trade related documents (same as Outcome 2, ST Action 2)	Issuance of Certificates of Origin is manual in 2013. CO reform plan introduced by MoC in November 2013	Certificates of Origin can be applied for and processed online by 2015	MoC
Indicative Action 10: Cost of export procedures reduced	Current trade facilitation cost is \$11/MT	Cost of trade facilitation reduced by half	GDCE, MAFF, MoC, other border agencies
Indicative Action 11: Rail link between Phnom Penh and Poipet renovated (same as Outcome 3, ST Action 7)	Renovation of rail link between Poipet and Phnom Penh under way	Renovation of rail between Sisophon and Phnom Penh completed. Scheduled rail freight service between Battambang and Phnom Penh operates by 2016 and offers alternative/competing land transport for agricultural commodities like cassava and rice	MoPWT
Indicative Action 12:	Ban of daytime truck traffic through	Restrictions have been eased by	Phnom Penh Municipality,
Restrictions on daytime truck traffic through Phnom Penh have been eased	Phnom Penh between 6.00am- 9.00pm are deemed costly and excessive by rice millers	reducing ban to 6.00am-7.00pm and/or establishing one or two daytime corridors for trucks	2014
Indicative Action 13: Rice millers can produce electricity using rice husk as biofuel	Rice millers can produce electricity cheaper than EDC using rice-husk biofuel. However, RoI is feasible only if generators run 24/7 and EDC buys back excess electricity production. At present, EDC does not buy back from small producers	Policy has been introduced for EDC to buy-back excess electricity produced by small producers	EDC, MEF, Private Sector
Indicative Action 14: Ensure that all exported milled rice is exempt from paying VAT whether exported by rice millers or via third party exporters (same as Outcome 5, ST Action 7)	Government currently charges VAT on exports via third party exporters but not direct exports by rice millers	All exported milled rice is exempt from paying VAT	MEF

Medium-Term Action: 2016-2018			
Indicative Action 1:	Investment in rice sector supported	Short-term financial products using	Commercial Banks, MEF
Access to working capital by rice	by establishment of risk share	movable assets and inventories of	
growers and rice millers improved	facility with local commercial bank,	rice paddy and milled rice as	
	as well as targeted investments,	collaterals introduced by commercial	
	including through microfinance	banks to meet working capital needs	
	institutions. Limited working capital	of rice millers	
	financial products available		
<i>Indicative Action 2:</i> RGC's Rice	In 2011, 22 countries imported	35 countries import more than	Private Sector, MoC,
Policy is implemented. Capacity of	shipments of \$1 million or more	\$2 million annual shipments of	MAFF
rice millers to export milled rice to	from Cambodia	fragrant, non-fragrant or broken rice	
new markets is developed		from Cambodia by 2018	
Indicative Action 3: RGC's Rice	400,000MT annual modern milling	Modern milling capacity in 2018 in	Private Sector, MEF,
Policy is implemented. Rice millers	capacity in 2012 (approximately 280	MT nearly triples from 2012	Banking Sector, MoIH
expand capacity in modern mills	tons per hour)		
Indicative Action 4:	Credit is provided to investors on a	A national credit scheme to facilitate	MEF, MoC
Facilitate greater investment in paddy	piecemeal basis	investment financing in rice	
storage and drying facilities by		logistics, threshers, other investment	
establishing a credit scheme.		is put in place by the RGC in strong	
Likewise, insufficient thresher		cooperation with private Banks	
capacity to meet needs of November-		cooperation with private Banks	
December			
Indicative Action 5:	Average paddy yield of 3.2 MT per	Average paddy yield of 4 MT per	Private Sector, MAFF,
Adoption of improved paddy	hectare in 2011 (AFSIS.) Irrigated	hectare in 2018. Irrigated dry-season	MARD
cultivation practices, including dry-	dry-season production accounted for	production accounts for 35% of total	
season production, resulting in	16% of total cultivated area in 2012	cultivated area in 2018	
increased productivity and larger	(MAFF+CARDI)		
supply for millers			

Indicative Action 6: Cambodia progresses towards full computerization of trade related documents (same as Outcome 2, MT Action 3) Indicative Action 7: Extend Risk Management System to	Sanitary and phytosanitary certificates required for exports are processed manually Risk Management fully implemented by Customs as of 2013. Some	SPS certificates can be applied for and processed on line Risk Management Systems is fully implemented by all border agencies	MAFF GDCE, MoC, MAFF and all other border agencies
non-Customs agencies (same as Outcome 2, MT Action 4)	progress by non-Customs agencies but risk management underdeveloped	and profiles are managed centrally by 2018	
	Outcome 13: C	assava	
Outcome 13: Cassava Cambodia consolidates its exports of Cassava through direct exports to such countries as China and Republic	68,000 MT of formal exports of dried cassava chips in 2011	Approximately 3 million MT of formal exports of dried cassava chips by 2018	Private Sector, MoC, MAFF
of Korea and lessens its dependency on exports of unprocessed tubers to Thailand and Vietnam	Cambodia seventh largest producer of cassava in Asia in 2011	Cambodia fifth largest producers of cassava in Asia (following Thailand, Indonesia, India, and China PRC) by 2018	Private Sector, MoC, MAFF
Short-Term Actions: 2014-20	16		
Indicative Action 1: Modern crop management and harvesting and post-harvest practices implemented	Current cassava yields 22MT/ha at provincial level in 2011. (Source: AFSIS). 1 million farmers use IPM.	Yields 20% higher than baseline in 2016. IPM expanded to 3 million farmers	MAFF, CARDI, Private Sector
Indicative Action 2: Strong industry cooperation across value-chain and dissemination of market information	No national sector association	Farmers Association(s) and a National Processor/Exporter Association established by 2016	Private Sector, MoC, MAFF
Indicative Action 3: Quantity and quality of supply to semi-processors and processors improved	Lack of ties between farmer cooperatives and semi-processors and processors	Cassava farmer cooperatives established to facilitate technical exchanges, financing, extension services, contract farming arrangements	MAFF, MoC, Private Sector
Indicative Action 4: RGC develops and implements a national policy for Cassava sector	No formal policy or institutional framework in 2012	Policy is established, implemented, and reviewed annually by 2016	SNEC, MAFF, MoIH, MoC, Private Sector

Indicative Action 5: Capacity of dried cassava processors to meet basic GMP-based standards developed through certification program (same as Outcome 4, ST Action 3)	No certification system in place	Certification system in place for processors that produce for demanding export markets in 2016	Private Sector, MoIH, MAFF
Indicative Action 6: Cambodia progresses towards full computerization of trade related documents (same as Outcome 2, ST Action 2)	Issuance of Certificates of Origin is manual in 2013. CO reform plan introduced by MoC in November 2013	Certificates of Origin can be applied for and processed online by 2015	MoC
Indicative Action 7: Rail link between Phnom Penh and Poipet renovated (same as Outcome 3, ST Action 7)	Renovation of rail link not yet completed	Renovation of rail between Sisophon and Phnom Penh completed. Scheduled rail freight service between Battambang and Phnom Penh operates by 2016 and offers alternative/competing land transport for agricultural commodities like cassava and rice	MoPWT
Medium-Term Action: 2016-	2018		
Indicative Action 1: New investment, including FDI, supports increased semi-processing and processing capacity, higher export	FDI investment in cassava sector during 2005-2012 was \$48 million, (2 percent of total FDI Approvals for Agro-Industry – Chapter 5)	Average annual rate of growth of 5–10 percent FDI investment in cassava sector during 2014-2018	Private Sector, CDC, MAFF, MoIH
returns, and transfer of industry know-how	Total demand (or throughput) from local processors is 920,000MT of fresh root in 2010	Total demand (or throughput) from local processors is 4 million MT of fresh root in 2018. Half (or 2 million MT) is in full processing sector including flour, animal feed, ethanol, other	Private Sector, CDC, MAFF, MoIH
Indicative Action 2: Access to working capital for cassava processors improved (same as Outcome 12, MT Action 1)	Limited working capital financial products available for cassava growers and processors	Short-term financial products using movable assets and inventories of cassava as collaterals introduced by commercial banks to meet working capital needs of cassava sector	Commercial Banks, MEF

Indicative Action 3:	Nearly all new stems are imported	New stem reproduction for disease	MAFF, University of
Production of disease resistant new	informally from Vietnam or	resistant plants established in	Battambang, Private
stems established in Cambodia	Thailand and is diseased	Cambodia	Sector
Indicative Action 4: Capacity of processors and exporters to market overseas is increased	\$2.3 million worth of recorded exports of processed cassava in 2011	\$150 million worth of recorded exports of processed cassava in 2018	Private Sector, MAFF, MoC
Indicative Action 5: Bilateral MoUs with importing markets signed to ensure predictable market access for semi-processed cassava	One MoU for cassava chips signed between China and Cambodia	Several MoUs for semi-processed chips signed	MoFA, MAFF
Indicative Action 6: Implementation of SPS standards increases among driers and processors	68,000MT of cassava chips exported to countries enforcing SPS standards in 2011 (Source: GDCE data)	1 million MT of cassava chips exported to countries enforcing SPS standards (as reflected in Cambodia's Customs data on recorded shipments to such country as China) in 2018	MAFF, Private Sector
Indicative Action 7: Cambodia progresses towards full computerization of trade related documents (same as Outcome 2, MT Action 3)	Sanitary and Phytosanitary certificates required for exports are processed manually	SPS certificates can be applied for and processed on line	MAFF
Indicative Action 8: Extend Risk Management System to non-Customs agencies (same as Outcome 2, MT Action 4)	Risk Management fully implemented by Customs as of 2013. Some progress by non-Customs agencies but risk management underdeveloped	Risk Management Systems is fully implemented by all border agencies and profiles are managed centrally by 2018	GDCE, MoC, MAFF and all other border agencies

Outcome 14: Rubber			
Outcome 14: Rubber Cambodia progresses towards becoming a key producer and exporter of rubber	54,520MT of rubber exported in 2012	Approximately 150,000MT of rubber exported in 2018	Private Sector, MoC, MAFF
Short-Term Actions: 2014-20	16		
Indicative Action 1: Modern cultivation techniques adopted	Average yields per tapped hectare: 1,100kg in 2010	Average yields per tapped hectare: 1,250kg by 2016	Private Sector, MAFF, RRIC
Indicative Action 2: Strong industry cooperation to facilitate extension services and exchange of market information	No single national-level industry association exists that encompasses whole value chain	Single national producer / processor / exporter association established in 2016	Private Sector, MAFF, MoC, MoIH
Indicative Action 3: Shortage of skilled tappers avoided	No formal means to address skill shortage	Industry-wide guidelines and training manual for best-practice in rubber tapping by 2016. Training program implemented	Private Sector, MAFF, RRIC
Indicative Action 4: Cambodia natural rubber value chain produces high-quality products for export markets	No system in place to monitor quality of exported natural rubber	System to register quantities of natural rubber by grade and price in place and implemented by 2016	Private Sector, MAFF, MoC, RRIC
Indicative Action 5: Sector policy to support development of the sector	Sector targets but no comprehensive sector policy	Sector policy has been set up by 2016 with strong focus on supporting the development a CLV rubber triangle	SNEC, MAFF, MoC, Private Sector
Indicative Action 6: Export tax on rubber reformed to encourage domestic value added	Current sliding-scale export tax encourages export of lower quality rubber with limited value added	Reform export tax to encourage high quality and domestic value addition	MEF, MAFF
Indicative Action 7: CLV Development Triangle's focus on rubber sector proceeds as planned with formulation of Action Plan by the three countries	The 7 th CLV Development Triangle Summit of Heads of State held in Vientiane March 12, 2013 requested preparation of action plan for development of the rubber sector in the Triangle	Action plan fully formulated for the 8 th CLV Development Triangle Summit as requested during 7 th Summit	MEF, MoC, MAFF, SNEC

Indicative Action 8: Cambodia progresses towards full computerization of trade related documents (same as Outcome 2, ST Action 2)	Issuance of Certificates of Origin is manual in 2013. CO reform plan introduced by MoC in November 2013	Certificates of Origin can be applied for and processed online by 2015	MoC
Medium-Term Action: 2016-	2018		
Indicative Action 1: RGC strengthens and implements its policy targets for natural rubber production.	Approximately 55,000ha planted and harvested. An additional 225,000 ha planted but not harvested in 2012. 64,524MT produced and 54,520MT exported in 2012	200,000ha planted and harvested, more than 200,000MT produced, and 150,000MT exported in 2018. (Government targets for 2020: 300,000ha harvested and a total of 400,000ha planted)	Private Sector, MAFF
Indicative Action 2: Cambodia diversifies its export markets for natural rubber. Export marketing capacity of producers is strengthened	Vietnam accounts for 58% of total recorded Cambodian exports of rubber products (HS 40) in 2011 (TradeMap)	Reduced reliance on Vietnam as export market (to less than 30% of rubber trade) by 2018.	Private Sector, MoC, MAFF, RRIC
Indicative Action 3: Processing sector re-aligned with dynamics of global rubber trade	Most formal exports in low value natural rubber (HS 4001). Small tire manufacturing sector emerging (HS 4011). Tire Exports = 106 MT in 2011 (TradeMap)	Significant expansion of tire manufacturing industry. Tire Exports = 10,000MT by 2018	Private Sector, MAFF, MoIH, RRIC
Indicative Action 4: Cambodia progresses towards full computerization of trade related documents (same as Outcome 2, MT Action 3)	Sanitary and phytosanitary certificates required for exports are processed manually	SPS certificates can be applied for and processed on line	MAFF
Indicative Action 5: Extend Risk Management System to non-Customs agencies (same as Outcome 2, MT Action 4)	Risk Management fully implemented by Customs as of 2013. Some progress by non-Customs agencies but risk management underdeveloped	Risk Management Systems is fully implemented by all border agencies and profiles are managed centrally by 2018	GDCE, MoC, MAFF and all other border agencies

Outcome 15: Tourism			
Outcome 15: Tourism Cambodia progresses towards RGC's 2020 target set for Tourism: 8 million foreign visitors	3 million foreign visitors in 2012	6 million foreign visitors in 2018	Private Sector, MoT
Short-Term Actions: 2014-20	16		
Indicative Action 1: TVET programs that meet international standards and ASEAN Minimum Competency Standards for Tourism are established and running	No culinary TVET program that meets international standards and ASEAN Minimum Competency Standards	Royal Academy of Culinary Arts (RACA) fully established as PPP. First full class (2 year curriculum) graduates with internationally recognized diplomas by 2016	MoT, Hotel, Restaurant and Chefs Associations
for the hospitality sector (same as Outcome 17, ST Action 3)	No hospitality management and services TVET program that meet international standards and ASEAN Minimum Competency Standards for Tourism	TVET program focusing on hospitality management and services fully established as PPP by 2016. Graduates to receive diplomas that meet international standards and ASEAN Minimum Competency Standards for Tourism	MoT, Private Sector (Hospitality)
Indicative Action 2: Improved and more diverse tourism product offerings	Average length of stay is 6.30 days per visit in 2012 (Marked by slight decline in recent years)	Average stay of 7 days or more per visit by 2016	Private Sector, MoT
Indicative Action 3: Attract high-spending international arrivals in the MICE sub-sector	Business visits account for 5% of total international arrivals	Business visits account for 20% of total international arrivals by 2016	Private Sector, MoT
Indicative Action 4: Traffic congestion in Phnom Penh and Siem Reap has been reduced	Worsening traffic congestion in Phnom Penh and Siem Reap are deterrent to developing MICE sub- sector. No urban transport development strategy adopted	Phnom Penh and Siem Reap municipalities have taken serious steps to reduce car traffic congestion in the two cities. Urban transport development strategies adopted for PP and Siem Reap municipalities to reduce traffic congestion	Municipalities, MoPWT

Indicative Action 5: Level-playing field competition enforced in the hospitality sector	Labor laws and other regulations pertaining to the hospitality sector are not enforced consistently throughout the sector, putting establishments that follow laws and regulations at a competitive	Labor laws and other regulations pertaining to the hospitality sector are enforced consistently to create level-playing field competition	MoLVT, MoT
	disadvantage with those that do not		
Indicative Action 6: Scheduled air service between Phnom Penh and Sihanoukville established	There is no scheduled air service between Phnom Penh and Sihanoukville, only charter flights	Scheduled air service between Phnom Penh and Sihanoukville established	Private Sector, MoPWT
Medium-Term Action: 2016-	2018		
Indicative Action 1: The national Tourism Development Strategic Plan 2012-2020 is	37,522 rooms in hotel and guest houses in 2009 (MoT statistics)	Number of rooms in hotel and guest houses increases to approximately 90,000 by 2018	Private Sector, MoT, MoIH, MoH
implemented	25,658 rooms outside Siem Reap in 2009 (MoT statistics)	Number of rooms in hotel and guest houses outside Siem Reap increases approximately to 70,000 by 2018	Private Sector, MoT, MoIH, MoH
Indicative Action 2: Increase the number of airlines and frequency of international flights	17 foreign airlines servicing Cambodia's international airports in 2009	20 or more foreign airlines servicing Cambodia's international airports by 2018 including direct services from Japan, Indonesia, the Philippines and India. Sihanoukville airport (KOS) receives daily international flights by 2018	Private Sector, MoT, CCA, MoPWT, MoFA
Indicative Action 3: Dependency of Cambodia on international visitors originating from a very small number of countries is reduced	Top 4 countries provide nearly 50 % of all visitor in 2011	Through proactive promotion intervention, the share of visitors from the top 4 countries is reduced to 35%	MoT, Private Sector

	1		
Indicative Action 4:	Index from baseline survey of SPS	Repeat baseline survey (CEDEP II)	Private Sector, MoH,
SPS standards in kitchen in hotel and	standards in hotel and restaurant	by 2016-17	RACA, MoT
restaurant improve through enhanced	kitchen to be conducted by the Royal		
training of existing and new kitchen	Academy of Culinary Arts under		
staff (same as Outcome 4, MT Action	CEDEP-II. Also to use info from		
7)	voluntary Good Health Practice		
	(GHP) rating introduced by MoH		
	Restaurant rating system being	A rating system is in place. 200	Private Sector, MoH, MoT
	prepared. No restaurants have	restaurants have passed GHP/GMP	
	passed GHP/GMP audit. Low	audits by 2018	
	hygiene standards in sector	•	
Indicative Action 5:	Most large hotel chains buy food	Several large hotel chains have	Private Sector, MAFF,
Quality and quantity of domestically-	inputs at local markets with the	arrangements to secure most of their	МоТ
grown supply of fruits, vegetables,	understanding that a large quantity of	inputs of fruits, vegetables, and other	
and other food inputs increases	fruits and vegetables are imported	foods locally through contract	
•	from Vietnam or Thailand	farming or other schemes	
	Outcome 16: High Valu	e Silk Products	
Outcome 16: High Value Silk	Exports (cross-border and sales to	Exports of finished silk products	Private Sector, MoC,
Products	foreign visitors) of finished silk	double by 2018	MARD, MoWA, MAFF,
A small but growing number of	products estimated at \$7 million in	•	MoIH
Cambodian producers are able to	2012		
design and export high-value silk			
products			
Short-Term Actions: 2014-20	16		
Indicative Action 1:	No Silk Board in 2012.	Silk Board established by 2014	Private Sector, MoC,
Silk Board established to coordinate		·	MARD, MoWA, MAFF,
and formalize production chains.			MoIH
-	Silk Sector and Plan of Action need	New Silk Sector Strategy adopted by	Private Sector, MoC,
	updating	2016	MARD, MoWA, MAFF,
			MoIH
Indicative Action 2:	No sector policy as of 2012	National Sericulture and Silk Sector	SNEC, CoM, Private
In the absence of a sector policy, the		Policy developed and endorsed by	Sector, MoC, MARD,
sector is unlikely to develop.		Government by 2016	MoWA, MAFF, MoIH
National sericulture and silk sector			
policy developed			
<u> </u>	1		

Indicative Action 3:	Lack of COs on most imported yarn	30% of imported yarn has a clear CO	Private Sector, MoC,
Purchasing units in key weaving		in 2018	MoWA
cooperatives (e.g. Khmer Silk			
Villages) established to assist with			
procurement of higher quality yarn.			
Quality and traceability of silk yarn			
imports ensured (same as Outcome 4,			
MT Action 10)			
Medium-Term Action: 2016-	2018		
Indicative Action 1:	1MT of golden silk yarn produced in	5MT of golden silk yarn produced in	Private Sector, Silk Board,
Increased Private Sector investment in	Cambodia in 2012. No white silk	Cambodia in 2016. 20MT of white	MoC, MAFF
sericulture.	yarn produced in Cambodia in 2012.	silk yarn produced in Cambodia in	
	Most current silk production in	2016	
	Cambodia based on imported yarn.		
	Hard to compete with China or		
	Thailand. Cambodia should target		
	high-value products using		
	Cambodian silk		
Indicative Action 2:	Three producers have cross-border	8–12 producers have cross-border	Private Sector, MoC
Selected group of producers have	export sales in 2011 (approximately	export sales to five overseas markets	
broken into foreign markets	\$1.5 million)	with sales of approximately	
		\$3 million	
Indicative Action 3:	Three producers have a product	8–12 producers have product	Private Sector, MoC,
Selected group of producers have	development system in place in 2011	development in place in 2018 as	MoWA, MoIH, MARD
internalized a product development		reflected in regular product addition	
scheme		to collections and product catalogues	
Indicative Action 4:	Weavers have limited to no access to	Micro-lending to weavers expanded	MEF, RDB, micro-lending
Weavers have access to micro-credit	credit	to help develop their business	institutions

Pillar 3: Strengthening the Capacity of RGC and Cambodian Stakeholders to Manage the Trade Agenda and Trade Challenges (Trade Reform, Trade Policy, Aid for Trade, Bridging Skill Gaps for Trade, etc.)

Outcome 17: Bridging the Skill Gap for Exports			
Outcome 17: Skill Gap for Exports RGC and Cambodian exporters meet the skill gap through the formal education sector and increased public- private partnership to develop vocational/technical education	No PPP TVET program in 2012 in Cambodia. Most TVET is done through NGOs with inconsistent outcomes for different NGOs	A number of PPP TVET programs have been established to support skill development in export sectors by 2018	Line Ministries, MoLVT, Private Sector
Short-Term Actions: 2014-20	16		
Indicative Action 1: A job information system is in place to match supply and demand at local and regional level	National Employment Agency is new and lacks systems. No job information and forecasting systems in place	Job information system is in place in NEA including (1) quarterly labor market information reports; (2) regular dissemination of forecasting results with strong sector focus	NEA, TVETs, Private Sector
Indicative Action 2: TVET programs are established to meet need in technical and engineering personnel in garments and footwear and in SEZ sectors	Garment sector requires diversified skills and accreditation of workforce based on AFTEX ASEAN. The sector lacks an established TVET infrastructure. GMAC is in the process of establishing a training institute	GMAC's training institute is operational. Between 100 to 200 garment sector professionals per year are getting ASEAN-accredited (level 1) training in operator training, machine mechanic, pattern making, merchandising and other skills relevant to the sector	GMAC, Training Service Providers, AFTEX
	No training facilities in SEZs to assist investors in building a skilled labor force	All SEZs have training facilities (PPP or otherwise) with curriculums that meet ASEAN standards	SEZ operators, Private Sector associations, MoLVT, NEA

Indicative Action 3:	No culinary TVET program that	Royal Academy of Culinary Arts	MoC, MoT, Hotel,
TVET programs that meet	meets international standards and	(RACA) fully established as PPP.	Restaurant and Chefs
international standards and ASEAN	ASEAN Minimum Competency	First full class (2 year curriculum)	Associations
Minimum Competency Standards for	Standards	graduates with internationally	
Tourism are established and running		recognized diplomas by 2016	
for the hospitality sector	No hospitality management and	TVET program focusing on	MoT, Private Sector
	services TVET program that meet	hospitality management and services	(Hospitality)
	international standards and ASEAN	fully established as PPP by 2016.	
	Minimum Competency Standards for	Graduates to receive diplomas that	
	Tourism	meet international standards and	
		ASEAN Minimum Competency	
		Standards for Tourism	
Indicative Action 4:	The excessive number of illegal	Use of Collective Bargaining	Private Sector,
A more peaceful labor relations	strikes that do not respect	Agreement in industrial sectors is	CAMFEBA, Labor
environment has been established in	agreements in force or that result	promoted (capacity building on CBA	Unions, MoLVT,
industrial sectors through a reduction	from conflicts that have not gone	needed.) Enforcement of laws,	Arbitration Council
in the number of illegal strikes and	through appropriate mediation and	regulations, and agreements in place	
better enforcement of arbitration	arbitration channels is having a	is strengthened	
rulings and agreements in place	negative impact on competitiveness		
Indicative Action 5:	There is little understanding of how	A set of PPP models has been	MoEYS, MoLVT,
A set of models (templates) has been	PPPs can contribute to skills	developed, with the assistance of	CAMFEBA, MEF
developed to assist line ministries in	development and little understanding	development partners and based on	
developing TVET institutions	of different PPP models that can be	international best-practice, to	
and programs based on PPP	pursued. There is also little	provide guidance to	
	knowledge and information available	Line Ministries and Private Sector	
	as to what is possible in a PPP.	partners when formulating PPP-	
		TVETs including (1) possible	
		governance structures, (2)	
		development of curriculums, (3)	
		structures for student internships and	
		(4) possible financing structures	

Medium-Term Action: 2016-2018			
Indicative Action 1: TVET programs are established for the hospitality sector to address current skill gaps	RACA is operating	A minimum of 100 Chefs, kitchen and food handling personnel is trained yearly based on ASEAN and internationally recognized certification standards through Royal Academy of Culinary Arts (RACA)	MoT, Private Sector, RACA
Indicative Action 2: Greater availability of SPS specialists to support exports and protecting health of crops livestock and consumers	Universities lacks curriculum focusing on plant health, animal health and food safety to train SPS specialists	Specialization stream on plant pest and disease, animal pest and disease, food safety specialization established in RUA with dedicated curriculum for the three areas and associated teaching materials	MAFF, Royal University of Agriculture (RUA)
Indicative Action 3: Higher education systems and TVET develop industry-focused curriculums	No industry-focused curriculums for specialized sectors to meet needs of a diversified economy	At least 2 new curriculums per Indicative sectors are drafted and integrated into relevant Higher Education/TVET programs by 2018. Curriculums to be linked to ASEAN standards where they exist	MoEYS, MoLVT, and Line Ministries
	No industry skills councils to guide development of educational and TVET programs that focus on the needs of specific sectors	Industry skill councils (employers, government, and workers representatives) established to guide development of educational and TVET programs that focus on the needs of specific sectors	MoLVT, Private Sector, NEA, Line Ministries
Indicative Action 4: Engineering curriculums strengthened in Universities	The number of engineering graduates in Cambodia in 2008 was 514 (World Bank survey)	The number of Cambodian engineer graduates triples from 2008	MoLVT, MoEYS, MoIH, Private Sector

Indicative Action 5: The number of annual leave and public holiday days in Cambodia closer to ASEAN average	Under Cambodian labor law, individuals are entitled to a minimum of 43 annual public holidays and leave days per year. Cambodia's minimum entitlement is far greater than ASEAN average with a negative impact on competitiveness (it lowers productivity, reduces training time, + a much larger amount of normal work hours has to be paid for as overtime)	Minimum number of annual public holidays and leave days has been lowered to 33 days	MoLVT, RGC
	Outcome 18: Mainstre	eaming Trade	
Outcome 18: Mainstreaming Trade Trade development objectives are fully mainstreamed in national development strategy and in product and service sector strategies	Input Note submitted by MoC to MoP and SNEC for mainstreaming trade in NSDP and Rectangular Strategy	75% of the results identified in Input Note prepared by MoC have been achieved by 2018	MoC, MAFF, MoIH, MEF, trade-other related Line Ministries
Short-Term Actions: 2014-20	16		
Indicative Action 1: The Ministry of Commerce has established a Trade Training and Research Institute (TTRI) centralizing all trade-related capacity development efforts	Capacity needs assessment of MoC and key trade-related institutions have been produced. Development plans have been formulated. A limited curriculum on trade is available in the Royal School of Administration (RSA)	A full-fledged catalogue of at least 20 courses available in Cambodia and 20 international training courses is available and being used to train officials on regular basis through TTRI	MoC, RSA
	There is no sustained trade-related research in MoC	TTRI has produced three research papers commissioned by MoC for policy-making needs, including in cooperation with independent Cambodian Research Institutions	MoC, Independent Cambodian Research Institutions

Indicative Action 2:	No coherent indicator of sustainable	A coherent indicator of sustainable	MoC, SNEC, MoP
The establishment of national and	human development impact of	human development focusing on	
sector level indicators for growth and	expansion in the 10 DTIS 2013	employment, gender, income, and	
poverty facilitates comparison of	priority sector	environment at a minimum has been	
different trade development and		formulated and measured to measure	
Private Sector development		the impact of development in the 10	
approaches in contributing to national		DTIS 2013 priority sectors by 2016	
poverty reduction goals			
Indicative Action 3:	Official Cambodian trade data are	Beginning in 2016, MoC Trade	GDCE, MoC, MEF.
Improved accessibility, compilation	extracted from database maintained	Training and Research Institute	MAFF, NIS
and use of statistics and trade data to	by GDCE (Customs data), MoC (on	(TTRI) produces an annual trade	
assist in assessing and formulating	COS, import/export, licenses), MEF	data publication that consolidates	
appropriate trade support	(trade repository), and MAFF (SPS	and reconciles data extracted from	
interventions	certificates.) There is no structure to	different Government sources and	
	compare and ensure coherence	ensure enhanced coherence with	
	across sources, limited quality	Comtrade mirror statistics	
	control systems, no tool to		
	compare/benchmark Cambodian		
	statistics against mirror statistics		
	Some MoC data are difficult to	All MoC data are available up to	MoC
	obtain	date through MoC's revamped	
		Website	
Medium-Term Action: 2016-	2018		
Indicative Action 1:	1 sector policy focusing on exports	4 additional sector policies focusing	SNEC, MoC, MAFF,
Sufficient institutional capacity built	in 2013 (for Rice)	on export manufacturing or agro	MoIH, other trade-related
to formulate and implement trade-		sectors by 2018 using MoC	Line Ministries
related policies and strategies as well		generated trade-data and inputs	
as trade-sensitized sector policies			
Indicative Action 2:	A single template for NSDP	A revised template and schedule to	MoP, MoC, SNEC, key
Increased coordination among MoC,	provided by MoP not reflecting the	include trade-related indicators in	Line Ministries
MoP, and Line Ministries to include	contributions of trade and related	NSDP and sector policies in use by	
trade-related indicators in NSDP-V	cross-cutting themes	MoP, MoC and key Line Ministries	

Indicative Action 3:	Industrial Policy at the drafting stage	Ensure that implementation of the	MoIH, SNEC, MoC, CDC
Increase coordination among SNEC,		Industrial Policy takes into account	
MoC and Line Ministries to ensure		linkages identified in Outcome 6 of	
strong linkages between objectives of		CTIS 2014-2018, including linkages	
Industrial Policy and Outcomes of		between investment promotion and	
CTIS 2014-2018		Rules of Origin, the need to promote	
		clusters of domestically-based	
		suppliers to support exporters, etc.	
Ot	utcome 19: Monitoring and M	Solution 1 Iobilizing Aid for Trade	
Outcome 19: Monitoring and	AfT commitments during 2007-2011	Expected value of AfT during 2014-	MoC, MAFF, MoIH,
Mobilizing Aid for Trade	were\$1.506 billion; AfT	2018 grows by 30% from 2007-2011	trade-related Line
RGC's ability to M&E Results or	disbursements were \$942.766	period	Ministries
Trade SWAp is strengthened, leading	million (OECD/DAC data)		
to stronger mobilization of AfT inside	, ,		
and outside SWAp			
Short-Term Actions: 2014-20	16		
Indicative Action 1:	Updated Road Map and AfT Matrix	2013 Trade SWAp Road Map and	MoC, S-SC on Trade and
Khmer version of 2014-2018 Trade	under preparation as of 2013	AfT Matrix have been adopted by	Trade-Related Investment,
SWAp Road Map and 2013 Matrix of	1 1	the Council of Minister	CoM
Ongoing, Pipeline, and Missing AfT			
adopted by Government and used to			
mobilize additional interventions			
Indicative Action 2:	The M&E Unit in DICO is able to	The M&E Unit in DICO produces an	MoC, Trade SWAp
DICO carries out yearly evaluation of	monitor individual projects but has	annual report showing contribution	implementing agencies
progress against Trade SWAp 2014-	no capacity as of yet to show	of all TRTA projects to Trade SWAp	
2018 road map goals, outcome, and	contribution of individual projects to	trade goals, outcomes, and expected	
expected results. Findings are	program-level objectives and results	results. DICO organizes annual	
reviewed with Government and	T & W	event to present progress to RGC	
Cambodian stakeholders		and Cambodian stakeholders	
Indicative Action 3:	The implementation of the Aid-for-	Annual event organized by DICO for	MoC
DICO organizes annual meeting with	Trade medium term strategy	senior Government officials and DPs	
traditional and non-traditional trade	formulated in the Trade SWAp Road	to review AfT gaps	
Development Partners (BRICS, south-	Map is not monitored or		
south, philanthropic foundations)	communicated to development		
pointing to gaps in AfT based on	partners		
expected outcomes	Partitors		
expected outcomes			

Indicative Action 4: DICO is using different communication tools to raise awareness about the actions, impacts, and achievements of Trade SWAp among a wider audience	A communication strategy for the SWAp has been endorsed, but is not being implemented. Communication actions are not coordinated with DPs and stakeholders and rely mostly on international consultant	A dedicated communication team has been organized in DICO and implements an up-to-date communication and outreach strategy with different media. A minimum of four key events are implemented each year	MoC,
Indicative Action5: Dialogue among Government, Private Sector stakeholders, and Development Partners shifts, in part, from focus on project implementation to program results and effectiveness	The SWAp governance structure for AfT tends to focus mostly on operations of ongoing project and very little on program and outcomes	Mandate of S-SC is reviewed to focus on trade program (<i>CTIS 2014-2018</i>) progress and results. Conclusion and recommendations from PSD TWG feeds into S-SC. Monitoring of operations is left at SWAp Implementation Committee level. Relevant Prakas have been amended accordingly	MoC, PSD TWG
Medium-Term Actions: 2016	-2018		
Indicative Action 1: The Trade SWAp Management Framework is simplified so as to ensure better and faster AfT resource mobilization and project formulation	Most contributions of trade development partners to AfT in Cambodia is not accounted for and not monitored under Trade SWAp	The number of AfT contributions and DPs contributing directly to Trade SWAp goals, outcomes and expected results that is directly accounted for and monitored through Trade SWAp increases significantly	MoC, PSD WG

Outcome 20: Enhancing Private Sector Participation in AfT				
Outcome 20: Enhancing Private Sector Participation in AfT A better structured dialogue between Private Sector and Government contributes to efficient public-private partnerships for trade development based on AfT resources	Private Sector participation in Government-led project design is limited to individual company participation	At least 3 PPPs are established on an annual basis with participation from government and Private Sector in support of Cambodia's trade development goals by 2018	G-PSF, MoC, CDC, Private Sector	
Short-Term Actions: 2014-20	16			
Indicative Action 1: New PSD Technical Working Group (DP-RGC) mandate and modus	Current PSD Technical Working Group is ineffective	PSD Technical Working Group has been re-established with new mandate and new modus operandi	MEF, CDC, PSD TWG	
operandi are approved and implemented	No comprehensive data base of Value Chain analyses and TA support	A data base of DPs on PSD and Value Chain Analyses and TA support is developed in collaboration between DICO and DPs as an input to PSD Technical Working Group	MoC	
Indicative Action 2: Improved efficiency and effectiveness of RGC-Private Sector-donor consultation mechanisms to address business environment constraints through AfT	G-PSF and PSD WG are no longer functioning as effective mechanisms to leverage government support on solving key business constraints	G-PSF and PSD WG meetings are organized twice a year at operational level with clear agendas focusing on solutions to previously identified business constraints issues	G-PSF, MoC, CDC, Private Sector	
Indicative Action 3: Increased awareness of Business Membership Organizations (BMOs) on AfT and Trade SWAp through regular focus group meets led by MoC	There is no structured event for MoC to communicate progress on AfT and Trade SWAp implementation with Private Sector	DICO organizes annual information event to inform business sector through BMOs about progress in Trade SWAp implementation and AfT deployment	MoC	

Medium-Term Action: 2016-2018				
Indicative Action 1: The trade inputs to NSDP and Rectangular Strategy are jointly produced by government and Private Sector through G-PSF dedicated working group	There is no structured consultation between Government and Private Sector on trade objectives to be pursued under NSDP and Rectangular Strategy	Trade objectives proposed by Government under NSDP and Rectangular Strategy are reviewed and formulated jointly through consultation with BMOs	MoC	
Indicative Action 2: Increased Private Sector participation in AfT project design, formulation and implementation	Limited or inexistent involvement of Private Sector representatives in most AfT TA projects	All new AfT TA projects must include activities and outputs involving BMOs by 2018	MoC, Private Sector	